

2 June 2010

Action is Required
Please read and respond by
June 18, 2010

Dear Valued Supplier:

ALERT:

This correspondence serves as your **FINAL NOTICE** mandating compliance to General Dynamics Land Systems (GDLS) Barcode Labeling requirements. Failure to comply may affect your ability to receive future contract awards.

ACTION:

All suppliers shall be compliant to the labeling requirements as defined in the Terms and Conditions of all GDLS Purchase Orders. To validate your ability to comply with this requirement, you are required to submit a Barcode Label containing the sample data as outlined below:

Print Supplier Container Label	
ORG Code:	LIM: GDLS MENLO WAREHOUSE 2050 N SUGAR ST
PO #:	40026444
PO Line:	2 (optional for U.S. sites)
Part Number:	12387271-14
Quantity:	5
Release #:	123 (optional for U.S. sites)
Shipment #:	13 (optional for U.S. sites)
Packing Slip #:	157
Part Description:	Screw (optional for U.S. sites)
Project Number:	ALLOCATION (optional)
Task Code:	ALRE933333 (optional)
Supplier Name:	Company Name

One label per page (4" x 6") Two labels per page (8.5" x 11")

To assist in your preparation of your barcode label, a link to the GDLS barcode program is as follows: <http://barcode.gdls.com/supplybarcode/index.html> This common printing site was added to the GDLS website in 2009 along with a detailed version of Attachment F to facilitate your compliance.

Please complete your sample barcode label as outlined above, print the label and attach/affix it to the "Supplier Sample Label Compliance Form" (page 3 below). Please mail the completed form with your label to the following:

General Dynamics Land Systems
38500 Mound Road
Sterling Heights, MI 48310
ATTN: Supplier Development
Eric Wysocki
MAILZONE: 436-11-39

VALIDATION:

General Dynamics Land Systems will scan all label data lines to verify readability and correctness. Suppliers will be notified of their scan validation status. If we are unable to successfully scan all the information on the label, we will contact you for corrections.

FAILURE TO COMPLY:

All **Supplier Sample Label Compliance Forms** with sample barcodes must be received by **June 18, 2010**. Barcode labels will be reviewed by GDLS and approved no later than July 9, 2010.

1. All Supplier shipments after July 30, 2010 without barcode labels or nonconforming barcode labels will be returned at the Supplier's expense and/or be charged an administrative fee for costs incurred by GDLS.
2. Failure to comply with this requirement will result in an automatic 0% in Compliance on your Supplier Scorecard for June and each month going forward. This **will** affect Supplier Overall Score and jeopardize Suppliers ability to receive future contract awards.

*** Please note that this requirement to supply a sample barcode label applies to ALL Suppliers; even if previous approval has been given.**

If you have any questions, please contact Matthew Skoda (586) 825-4656 or Eric Wysocki (586) 825-4023.

Thank you,
GDLS Supply Chain Management

Supplier Sample Label Compliance Form

Please complete the shaded area below with your applicable information:

Supplier Name	<i>Supplier Name</i>
Address	<i>Address</i>
City, State, Zip code	<i>City, State, 48111</i>
Cage Code	<i>C12345</i>
Oracle Number	<i>50000</i>
Oracle Site	<i>Anywhere</i>
Label POC Name	<i>Mr/Ms Supplier</i>
POC Phone	<i>555-121-9999</i>
POC Email	<i>supplier@anycompany.com</i>

PO #: 40026444	PO Line: 2	QTY: 5
PART #: 12387271-14		
RELEASE #: 123	SHIPMENT #: 123	Slip: 157
DESC: S LIM	Project: ALLOCATION	
Supplier: Company Name	Task: ALRE933333	

Attach/Affix Your Sample Label Here