

GENERAL DYNAMICS
Land Systems

November 2011

Dear Valued Supplier:

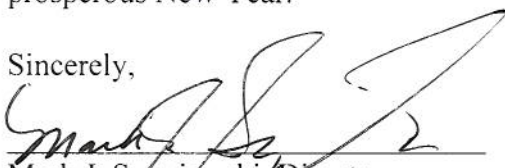
The Holiday season is fast approaching and all of us at General Dynamics Land Systems (GDLS) would like to take this opportunity to express our appreciation for your support throughout the year.

It is also time to ensure our business relationships and excellent ethical standards shared between our companies are maintained. In keeping with GDLS' Standard of Business Ethics and Conduct, policies, practices and procedures to assure there are no compromises to our ethical standards, our suppliers must not offer or provide any gifts or gratuities to any of our employees in any part of the GDLS organization.

Our mutual relationship is based solely on the merits of the products and services you provide. The exchanging of gifts and gratuities in a business context may be perceived as favors granted in order to influence business judgment. As in past years, GDLS expects and appreciates your adherence to our policy.

We wish you, your employees and their families a peaceful and joyous Holiday season and a prosperous New Year.

Sincerely,




Mark J. Sypniewski, Director
Supply Chain Management
Project and Financial Management



Jim Boza, Director
Supply Chain Management
General Procurement



Daniel K. Foster, Director
Supply Chain Management
GDLS – Canada Operations



George Hawke III, Director
Supply Chain Management
Major Subsystems Procurement



Sharon E. Taylor
GDLS Ethics Officer