

GENERAL DYNAMICS

Land Systems

28 September 2009

Dear Valued Supplier:

As of March 1st 2009, all suppliers were notified to begin the transition to the new GDLS standardized label formats. We appreciate the efforts from all of our suppliers that were able to meet our compliance date. We also understood that some percentage of suppliers would not be compliant at that time and a GDLS sponsored solution would need to be provided to drive 100% compliance. This communication now serves as that notice, that a common printing site has been added to the GDLS website (<http://barcode.gdls.com/supplybarcode/index.html>) that will allow all suppliers access to ensure compliance.

Details of the new site and its functionality have been updated on a revised Attachment F and sent along with this letter. Some of the highlights with the new application;

- No additional labeling software needed (Adobe Reader free download may be needed)
- Label format is preset by GDLS; suppliers no longer need to program the label in house.
- Label format and barcode specifications are preset and verified readable by our plants.
- Ship-to locations are preloaded in a dropdown that matches your PO, reducing the confusion matching ORG codes to ship-to addresses.
- Print formats support using flat stock paper or rolled thermal transfer printers.

Therefore, GDLS Supply Chain Management is requiring all Suppliers review and implement the attached updated **Supplier Shipment Packing and Identification Requirements (Attachment F)**, incorporating the updated label / shipping requirement. The GDLS website has been modified to include this updated attachment.

Supply Chain Management would like to thank you in advance for your cooperation and compliance to the Supplier Shipment Packing and Identification Requirements. All Suppliers must be 100% compliant to the requirements on all shipments made after October 12th, 2009. Any shipments not in compliance after this time will be subject to refusal and return at the supplier expense.

If you have any questions, please contact Eric Wysocki (586) 825-4023, Matthew Skoda (586)825-4656 or Melissa Jaques (519) 964-5778 GDLS-C.


Thank you




George Hawke III
Director Business Process
& Systems



Mark Sypniewski
Director Production
Procurement



Sheryl Wragg
Director ED&D
Procurement



Dan Foster
Director Procurement
GDLS-C

38500 Mound Road
Sterling Heights, MI 48310-3200
www.gdls.com